

YOUR EXPERTS FOR

HOTEL & PROPERTY SALES

PERSONAL CONNECTED DESCREET

With a personal, well-connected and discreet approach, hotelforsale ag specializes in the marketing of investment properties in the hospitality sector, including hotels and restaurants. The company operates throughout Switzerland.

Thanks to the team's many years of experience in the hotel and restaurant industry, clients benefit from expert advice on both real estate matters and industry-specific topics. Providing personalized support to sellers as well as prospective buyers is a core priority for the team.

As part of its own succession planning, hotelforsale ag became a subsidiary of GRIWA TREUHAND AG and joined the GRIWA GROUP in 2021. The company's extensive experience in the marketing of specialty properties and unique investment assets perfectly complements the existing range of services offered by the GRIWA GROUP.

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REAL ESTATE

OUR SERVICES AT A GLANCE

SALE OF HOTELS AND RESTAURANTS THROUGHOUT SWITZERLAND

We provide personal, competent, straightforward, honest and transparent support at every stage of the sales process. From determining the market offering price and preparing professional sales documentation to the final transfer of ownership, we are by your side with expert advice and guidance. We ensure that every step of the transaction is handled with the utmost care, professionalism and attention to detail.

- Advice on determining the appropriate market sales price
- Procurement of all documents required for the sale
- Preparation of a comprehensive sales brochure in German and English
- Coordination of suitable marketing and advertising activities
- Placement on the company's website
- Presentation at international real estate events
- Access to our worldwide network of partners
- Advice on potential refurbishment and conversion projects through our GRIWA ARCHITEKTUR AG team
- Advice on financing matters
- Advice on legal matters
- Preparation and coordination of the notarization process
- Accurate settlement of electricity, water, property taxes and insurance costs
- Organization of cleaning services and electrical inspections
- Handover of the property to the new owner

PURCHASE OF HOTELS AND RESTAURANTS THROUGHOUT SWITZERLAND

Our in-depth knowledge of the Swiss real estate market helps you turn your individual property ambitions into reality.

We guide you throughout the entire acquisition process and, if desired, continue to support and advise you even after the transaction has been completed.

- Identification of suitable hotel investment opportunities
- Access to off-market and exclusive properties
- Personal support throughout the entire acquisition process
- Coordination and organization of property viewings
- Assistance with market and location assessments
- Support in conducting due diligence
- Advice on financing options and structures
- Coordination with legal, tax and banking advisors
- Preparation and organization of the notarization process
- Support with ownership transfer and post-acquisition matters

SUPPORT IN THE SALE OF ALL TYPES OF REAL ESTATE

We are pleased to assist you with the sale of your property, whether it is a single-family home, multi-family residential building, villa, apartment, or commercial property.

Throughout the entire sales process, we maintain close and personal communication with the seller, ensuring transparent guidance and professional support at every stage.

- Property inspection and assessment
- Collection of all necessary documentation
- Property valuation and determination of the optimal sales price
- Preparation of a comprehensive sales brochure in German and English
- Marketing and advertising of the property
- Conducting property viewings with prospective buyers
- Negotiation of purchase terms and sales price between the parties
- Review of and assistance with financing matters
- Preparation of contracts and coordination of the notarization process

EXPERT ADVICE: YOU'RE IN THE RIGHT PLACE!

We take pride in providing our clients with comprehensive, personalized and professional advice, combined with a collaborative and client-focused approach. Thanks to our broad expertise and extensive network, we are able to develop tailored solutions that meet our clients' specific needs and contribute to their long-term success.